

## SCORE Detroit Chapter 18 Mentoring

SCORE is a volunteer organization providing FREE and CONFIDENTIAL small business counseling in the Detroit metropolitan area.

Our services are provided a la carte, that is customized to a business owners specific needs. Some SCORE Members provide services in a problem solving manner. Others can take you through a checklist of tasks to help you either start or grow your small business.

We do our best to match your needs, product or industry to our Members capabilities and experience. Mentoring can be done face-to-face, or by phone or email. We can also tap into our national Member database of Volunteers to find the help you need

Our chapter has several locations for meetings and to obtain resource materials. Watch our website as we are adding to our Branch locations each year.

SCORE is a resource partner of the U.S. Small Business Administration. Our main office is located with the SBA in the McNamara Building in Downtown Detroit.

Please visit our website at [www.detroit.score.org](http://www.detroit.score.org)

### SCORE Scheduled locations:

- Oakland County: Ferndale and Clawson
- Detroit: McNamara and Grandmont Rosedale
- Macomb County: Shelby Township and Mt. Clemens
- Lansing

### These locations schedule themselves:

- Oakland County Business Center
- Novi Library
- Redford Library
- Detroit Parkman Library

## SCORE Detroit Chapter 18 Workshops

SCORE Detroit offers a number of workshops that are focused on helping entrepreneurs get started. We have a Business Startup series of two, a three part Business Plan Series and specialty workshops about Business Loans, Websites, Social Media and other topics.

We charge a small fee for workshops. Pre-registration is required for all Workshops and Roundtables. [www.detroit.score.org](http://www.detroit.score.org), then click on "Local Workshops"

SCORE also provides speakers to local community, education, and small business incubators at no charge.

Anyone can download free materials from our national website [www.score.org](http://www.score.org). The site also has useful webinars and other free educational resources

### Become a SCORE Volunteer And help your small business community

SCORE Volunteer Mentors are current or former business professionals who offer their time throughout Southeastern Michigan. Benefits include:

- Rewards of giving back to your community
- Learn from other mentors and SCORE Clients
- Sharing your knowledge at client meetings and at our workshops
- Expand your community contacts
- And we have fun on special projects

SCORE has a stringent code of ethics regarding confidentiality and financial relationships with clients.



**We can't promise FREE MONEY  
but check this out**

### The SCORE Detroit Funding Guide

**to non-traditional lending,  
grants and other financial incentives**

**for small businesses in Detroit and  
Southeastern Michigan**

**"It is a cool tool.  
I have used it a lot."**

**Nancy Grose  
U. S. Small Business Administration**

[www.detroit.score.org](http://www.detroit.score.org)

Organizations	Grants/Gifts/ Incentives	Low Interest Loans	Micro-Lender	Tax Incentives	Application or Contest	Principle Program	URL  (CLICK ON THE LINKS BELOW TO GO TO THE WEBSITES)
New Economy Initiative (NEI)	X				A	See website and Grant/grantees	<a href="http://neweconomyinitiative.org/grants/grantees/">http://neweconomyinitiative.org/grants/grantees/</a>
Motor City Match	X				A	\$500,000 Quarterly - Business and Building Owners	<a href="http://www.motorcitymatch.com">www.motorcitymatch.com</a>
Build Institute / Detroit Kiva Zip Loans		X	X		A / C	Training and Loans (via Kiva Zip) - Incubator	<a href="http://buildinstitute.org/">http://buildinstitute.org/</a> <a href="http://www.kiva.org/detroit">www.kiva.org/detroit</a>
Prosper US			X		A	Neighborhood training and loans up to \$25,000	<a href="http://www.prosperusdetroit.org">www.prosperusdetroit.org</a>
TechTown Retail Boot Camp	X				C	Boot camp and Pitch - Incubator	<a href="http://techtowndetroit.org/entrepreneur/blocks/">http://techtowndetroit.org/entrepreneur/blocks/</a>
Great Lakes Women's Business Council / CEED Lending Program			X		A	Term loans up to \$50,000 and Women's Business Certification	<a href="http://www.greatlakeswbc.org/programs/ceed-detroit-business/detroit-loan-program">http://www.greatlakeswbc.org/programs/ceed-detroit-business/detroit-loan-program</a> <a href="http://www.greatlakeswbc.org/ceed-lending_(S.E._Michigan)">http://www.greatlakeswbc.org/ceed-lending_(S.E._Michigan)</a>
Detroit Food and Ag Network (DEGC)	X				A	Small assistance through DEGC - Other Support	<a href="https://detroitfoodandag.wordpress.com">https://detroitfoodandag.wordpress.com</a>
Eastern Market Corporation	X		X		A	Matching grants and SEED grants	<a href="http://www.easternmarket.com/programs/apply-for-a-grant#seed-grants">http://www.easternmarket.com/programs/apply-for-a-grant#seed-grants</a>
Detroit Soup	X				C	Pitch - small contributions Monthly	<a href="http://detroitssoup.com/">http://detroitssoup.com/</a>
HATCH Detroit	X				C	Contest - one \$50,000 grant yearly - Brick and Mortar	<a href="http://hatchdetroit.com/about-the-contest/">http://hatchdetroit.com/about-the-contest/</a>
City of Detroit - Tax Incentives & Grants	X			X	A	Various tax incentives, credits and grants	<a href="http://www.detroitmi.gov/How-Do-I/Obtain-Grant-Information/Business-Tax-Incentives">http://www.detroitmi.gov/How-Do-I/Obtain-Grant-Information/Business-Tax-Incentives</a> (Also see "GRANTS" on left side menu)
Detroit Development Fund		X			A	Development loans that meet certain criteria	<a href="http://www.detroitdevelopmentfund.com/products">www.detroitdevelopmentfund.com/products</a>
Invest Detroit		X		X	A	Wide variety of loan funds and credits	<a href="http://www.investdetroit.com/managed-funds">www.investdetroit.com/managed-funds</a>
Goldman Sachs 10,000 Small Bus.		X			A	Detroit Partners and applications - DDF & ID -Training	<a href="https://10ksbapply.com/content/capital-program-lending-partners">https://10ksbapply.com/content/capital-program-lending-partners</a>
LISC Detroit		X			A	Acquisition and construction loans	<a href="http://programs.lisc.org/detroit/what_we_do/index.php">http://programs.lisc.org/detroit/what_we_do/index.php</a>
MidTown Detroit		X			A	Various programs by itself or with others	<a href="http://midtowndetroitinc.org/invest/development-financing-resources">http://midtowndetroitinc.org/invest/development-financing-resources</a>
Opportunity Resource fund		X			A	Loans \$10,000 to \$250,000 - various purposes	<a href="http://oppfund.org/small-business-loans">http://oppfund.org/small-business-loans</a>
MEDC (MI. Economic Dev. Corp)	X	X			A	Various programs	<a href="http://www.michiganbusiness.org/search/?q=funding#gsc.tab=0&amp;gsc.q=funding&amp;gsc.page=1">www.michiganbusiness.org/search/?q=funding#gsc.tab=0&amp;gsc.q=funding&amp;gsc.page=1</a>
MEDC Start Up Capital	X	X			A/C	Pre-seed and other funds	<a href="http://www.michiganbusiness.org/start-up/capital/#capital-locator">http://www.michiganbusiness.org/start-up/capital/#capital-locator</a>
DEGC (Det. Economic Dev. Corp)	X	X		X	A	Various programs and incentives	<a href="http://www.degc.org/site-selectors/incentives-and-financing">http://www.degc.org/site-selectors/incentives-and-financing</a>
Detroit Regional Chamber	X			X	A	Forward Detroit Program	<a href="http://www.detroitchamber.com/econdev/forward-detroit/">http://www.detroitchamber.com/econdev/forward-detroit/</a>
Wayne Metro - Michigan \$ave\$ IDA	X				A	Match Savings Account program up to \$3,000	<a href="http://www.waynemetro.org/content/life-skills-out-county">http://www.waynemetro.org/content/life-skills-out-county</a>
Michigan Woman's Foundation-Grants	X				A	Grant making	<a href="http://www.miwf.org/about/grant-making/">http://www.miwf.org/about/grant-making/</a>
MIWF Microloans			X		A	Microloans \$2,500 to \$40,000	<a href="http://www.miwf.org/michigan-womens-microloan-fund/">http://www.miwf.org/michigan-womens-microloan-fund/</a>
Blackstone Launch Pad	X				A/C	Up to \$5,000 - WSU Warrior Fund for WSU students	<a href="http://blackstonelaunchpad.wayne.edu/warriorfund.php">http://blackstonelaunchpad.wayne.edu/warriorfund.php</a>
Hebrew Free Loan Fund		X			A	Interest Free Loans up to \$100,000	<a href="https://hflfdetroit.org/loan-programs/business-loans/">https://hflfdetroit.org/loan-programs/business-loans/</a>
ACCESS Growth Center		X	X		A	Micro enterprise loan program - \$500 to \$10,000	<a href="http://www.accessgrowthcenter.org/index.php/programs">http://www.accessgrowthcenter.org/index.php/programs</a>
Detroit Land Bank	X				A	Properties for development	<a href="http://www.buildingdetroit.org/">http://www.buildingdetroit.org/</a>
Michigan - County Land Banks	X					Properties for development	<a href="http://www.michigan.gov/landbank/0,3190,7-298-44777-202853--,00.html">www.michigan.gov/landbank/0,3190,7-298-44777-202853--,00.html</a>
Innovation Fund - Macomb Community College	X				A	Scalable startups - proof-of-concept grants and funding	<a href="http://www.innovationfundamerica.org/southeast-michigan">http://www.innovationfundamerica.org/southeast-michigan</a>
Automation Alley's 7 Cs program	X				A	Support/matching resources including investment \$	<a href="https://www.automationalley.com/Focus-Areas/Entrepreneurship.aspx">https://www.automationalley.com/Focus-Areas/Entrepreneurship.aspx</a>
MiQuest (Equity Connections)					C	Competition - connecting to investors	<a href="http://www.miquest.org">www.miquest.org</a>
Invest Michigan	X				A	Michigan Pre-seed fund for high tech businesses	<a href="http://investmichigan.org/">http://investmichigan.org/</a>
Next Energy	X				A	Matching Grants	<a href="https://www.nextenergy.org/match/">https://www.nextenergy.org/match/</a>

**Financial Contributors**